

# Curriculum Vitae

## Information

**First Name:** Somayeh

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## Research Interest

|                                   |                       |
|-----------------------------------|-----------------------|
| Sustainable Development           | C and C++ Programming |
| Mathematical Modeling             | Technology Management |
| Strategic Management              |                       |
| Environmental Researching         |                       |
| Innovation in Structure Marketing |                       |

## Educational Background

|           |   |  |
|-----------|---|--|
| 1996-1999 | High School in Mathematics                              |  |
| 2001-2006 | B.S. in Applied Mathematics                             | University of Semnan, IRAN                     |
| 2012-2014 | Master degree in Technology Foresight (Futures Studies) | Amirkabir University of Technology (AUT), IRAN |

## Grads Some Courses

*Note: all mentioned scores in this C.V are out of 20*

|                      | Lesson    | GPA                        |  | Lesson | GPA       |
|----------------------|-----------|----------------------------|--|--------|-----------|
|                      | <b>BS</b> | Statistics and probability |  | 18.40  | <b>MS</b> |
| Numerical analysis   |           | 18.00                      | Science and technology policy                    | 19.50  |           |
| Stochastic processes |           | 17.70                      | Futures studies and sustainable development      | 19.00  |           |
| Time series          |           | 19.50                      | Management of science, creativity and technology | 19.50  |           |

## Honors and awards

- Ranked first in master degree with GPA 18.45
- Rank in KONKOOR exam for entering master level: 101 out of 30000 participants
- Student of NODET high school in Iran with GPA 18.72

*Note: NODET stands for National Organization for Development of Exceptional Talents in Iran*

## Work Experiences

- 2008-2012 Market Development Experts at RAHROVAN SEPEHR ANDISHEH CO,  
Tehran, Iran
- 2012-2014 Researcher at Office of Sustainability in Amirkabir University
- 2014-2017 Procurement Manager at commercial department, DFC Co, Tehran, Iran
- Early 2017 Procurement Manager at Diesel Motor Company ( Duetz AG agency at  
Iran)
- 2017-Now Procurement Manager at Commercial Department, Arike Gostaran  
Farayand Co LTD, Tehran, Iran
- 2017-Now Procurement Consultant for Petro Arike Trading Co ( Endress  
Huaser representantive at Armenia ) , Yerevan, Armenia

## **Work achievements**

- Supplier of 20 Boiler Project (Mapna International Group)
- Negotiator and representative of DFC Co with several instrument manufacturers including Nuova Fima (Italy), ELITE (China), Weir (France) which leads to be chosen as Nouva Fima agent in Iran.
- Sole negotiator with Vertex Company (Taiwanese manufacturer of VEE-LOK valve and fittings)
- Participating in ADIPEC Exhibition 2015 and 2016 (The Abu Dubai International Petroleum Exhibition and Conference)
- Finding a new market for Intelligent Meter Products abroad such as Oman
- Advance knowledge and practice of logistics and import instructions
- Sole negotiator with Endress Huaser company. the last company which I am working is mentioned company representative at Armenia.

## **Experience**

- Teaching Mathematics at high school and university level.
- Teaching Statistics and probability at high school and university level.
- Teaching English language at high school and university level.
- Researcher at Office of Sustainability in Amirkabir University of Technology

## **Course Projects**

- Project in undergraduate study: weather Forecasting by Minitab
- Project in undergraduate study: chess pieces forecasting by C++

## **Master thesis**

- Mathematical modeling for sustainability with GPA: 19.25
- Supervisor: Dr. Reza Maknoon, associate professor in civil engineer department at AUT University.

## **Publications**

- Accepted article at "green campus summit 2013", India, topic: "university ranking and sustainable development indicators and its effect on GDP: a case study of Japan, India and Iran"
- Researching paper about increasing the sell with lower disbursement.

## **Language skills**

**Persian:** Native

**English:** Fluent in all four skills including writing, listening, reading and speaking.

**Overall band score of 7.5 in IELTS exam (Academic Modules)**

**GRE Score:** Above 300

## **Skills**

Matlab Software (neural networks), Minitab Software, C and C++ Programing, creativity

**Hobbies:** Cycling, climbing , swimming

**References:** *Can be provided upon request*